

# Rethinking Observability as a Platform Capability

Kasper Borg Nissen, Principal Developer Advocate at Dash0



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# Who?

Principal Developer Advocate at Dash0 (previously Lunar)

KubeCon+CloudNativeCon EU/NA 24/25 Co-Chair (former)

Author of OpenTelemetry for Dummies

CNCF Ambassador

Golden Kubestronaut

CNCG Aarhus, KCD Denmark Organizer

Co-founder & Community Lead Cloud Native Nordics



**GOLDEN  
Kubestronaut**



Let's talk about Kubernetes





*Kubernetes is a platform for building platforms*



**Bryan Liles**

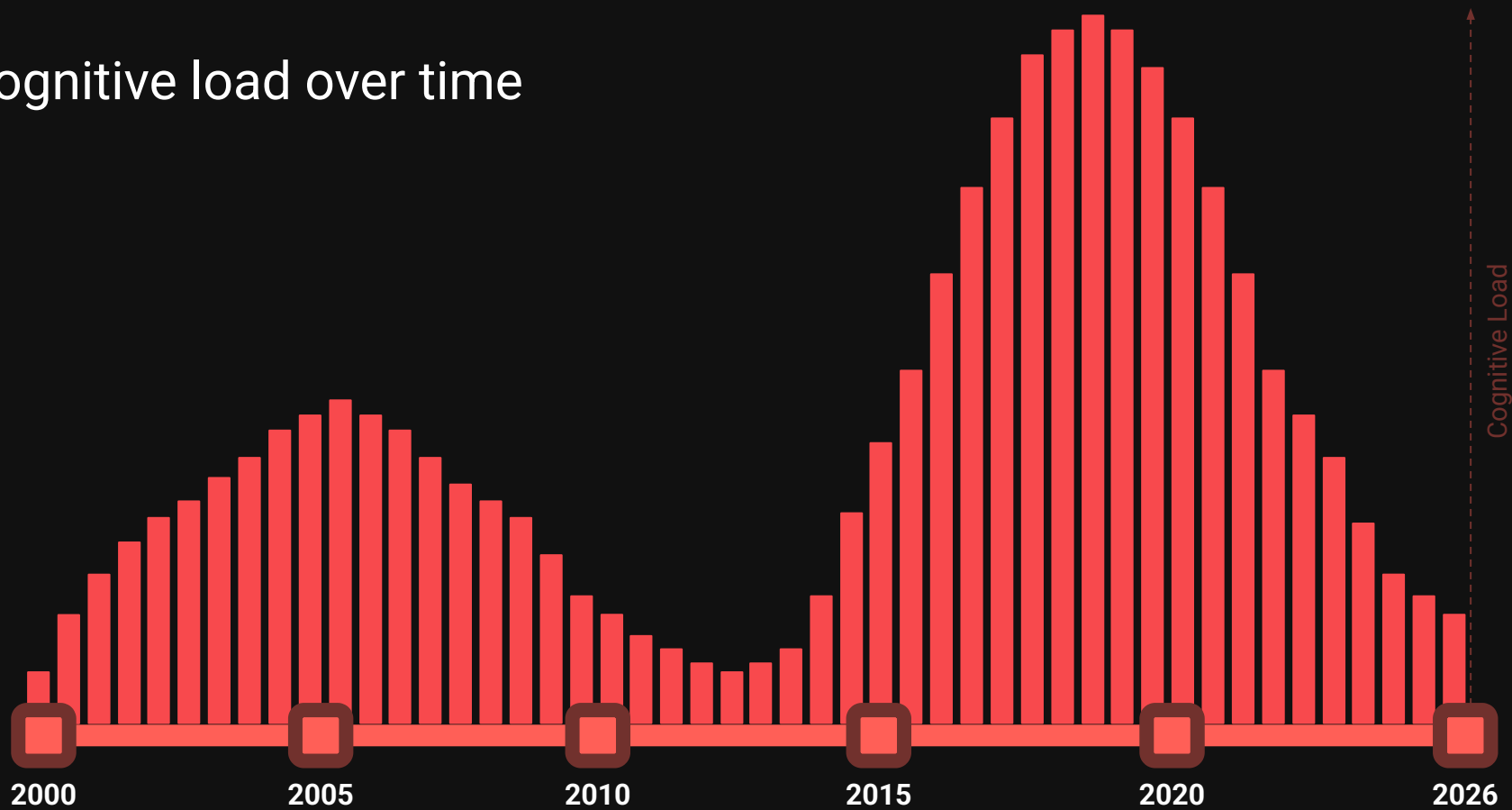
KubeCon+CloudNativeCon in San Diego 2019



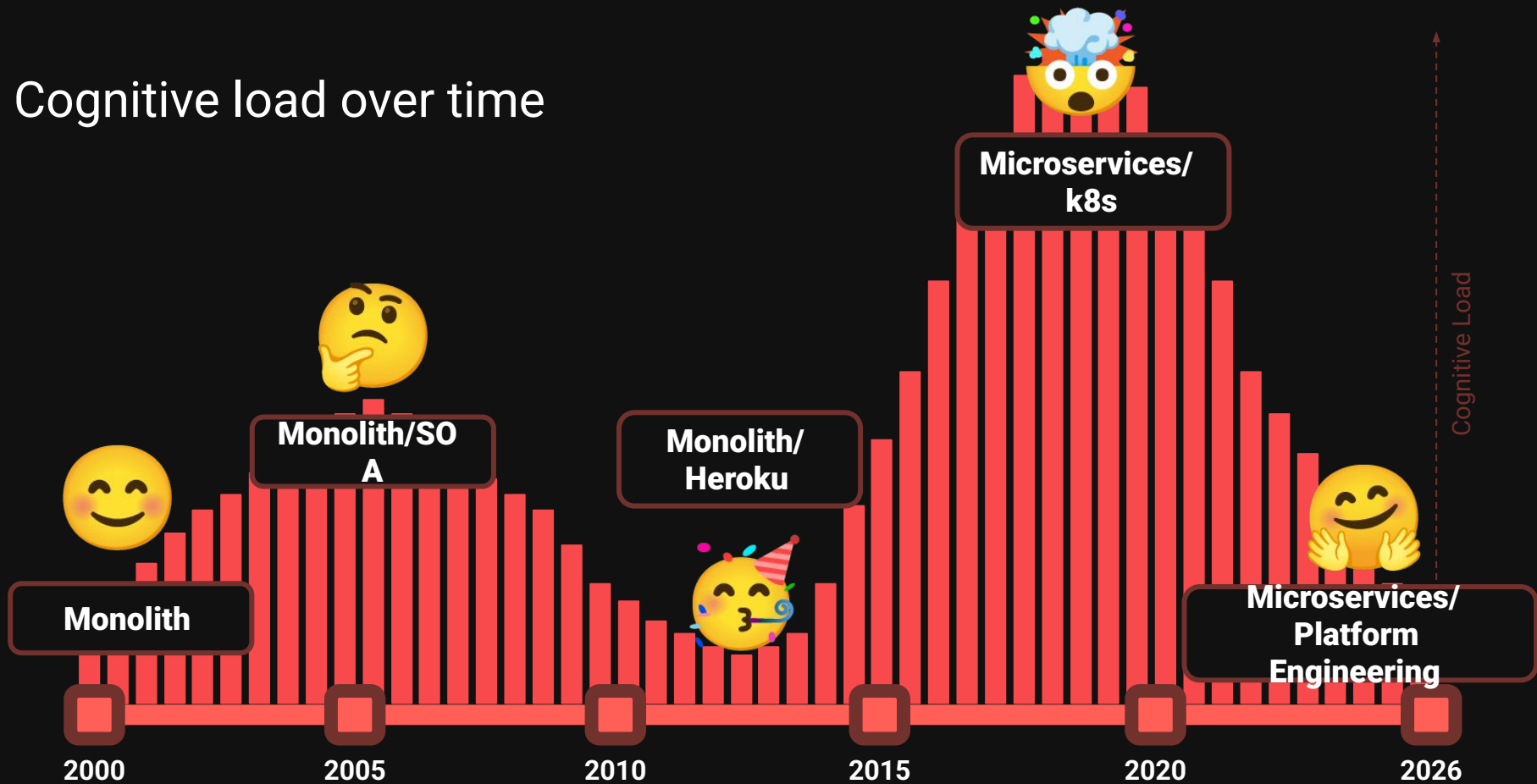
# The Rails Moment



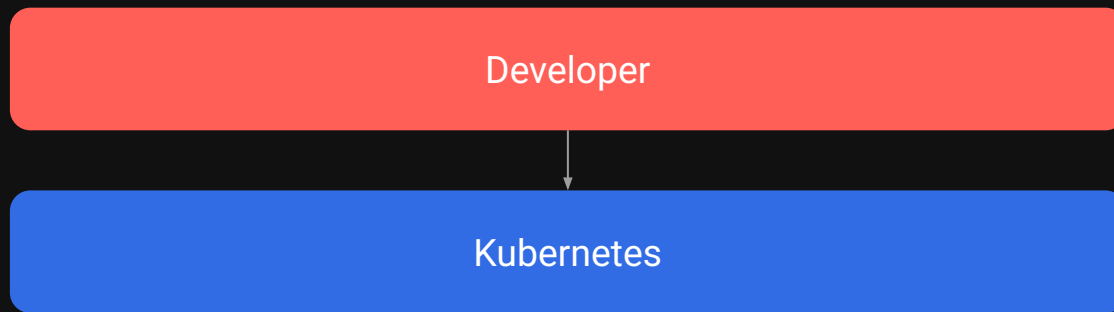
# Cognitive load over time



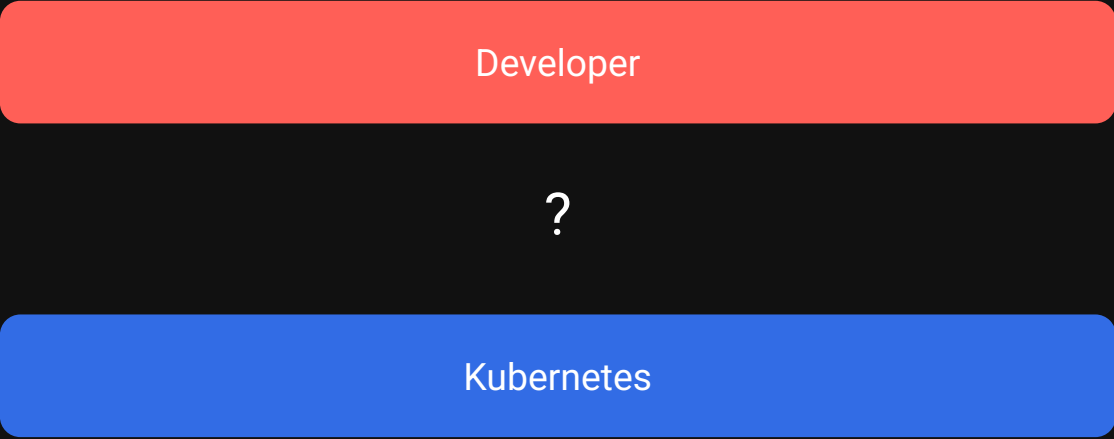
# Cognitive load over time



# Why Platform Engineering Emerged



# Why Platform Engineering Emerged



Developer

A diagram illustrating the relationship between a Developer and Kubernetes. It features a red rounded rectangle at the top labeled 'Developer', a blue rounded rectangle at the bottom labeled 'Kubernetes', and a large white question mark centered between them.

?

Kubernetes



# Why Platform Engineering Emerged



Developer

Platform

Kubernetes





*A digital platform is a foundation of self-service APIs, tools, services, knowledge and support arranged as a compelling internal product.*



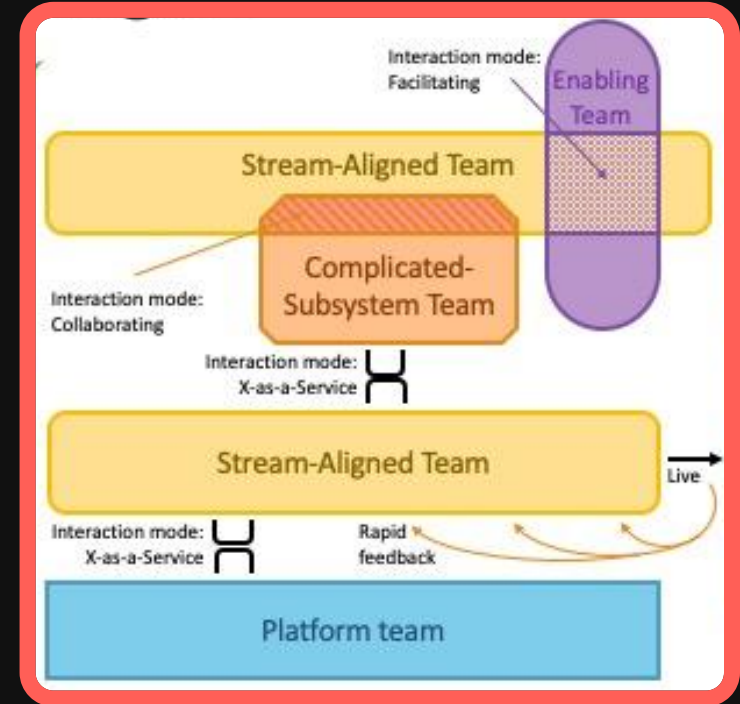
**Evan Bottcher**

<https://martinfowler.com/articles/talk-about-platforms.html>



# Team Topologies

- Platform Team: a grouping of other team types that provide a compelling internal product to accelerate delivery by Stream-aligned teams



# Platform as a Product

- Platform as a Product (PaaP) is an approach where internal platforms are treated as evolving products with defined users (developers, operations teams) and lifecycles.

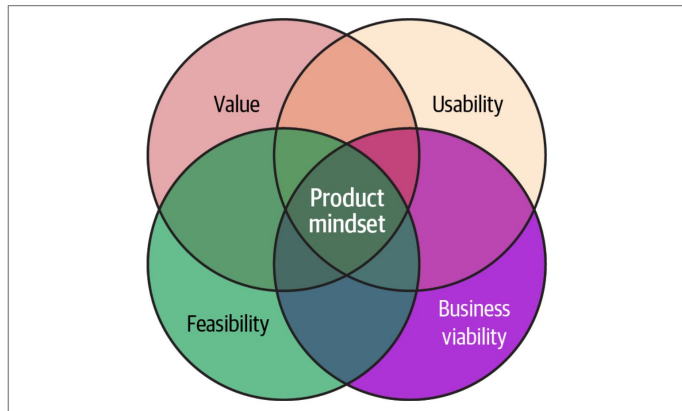
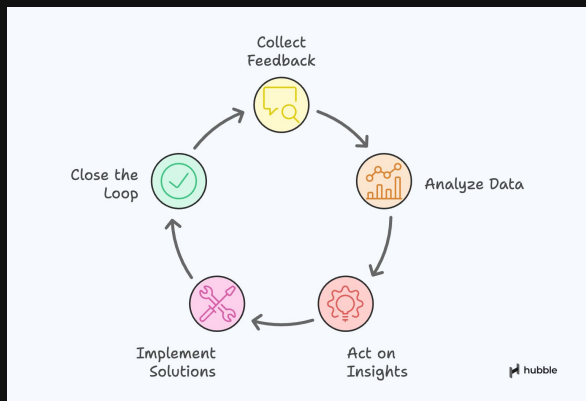


Figure 2-1. The product mindset

# The missing abstraction



Developer

Product 1

Product 2

Product 3

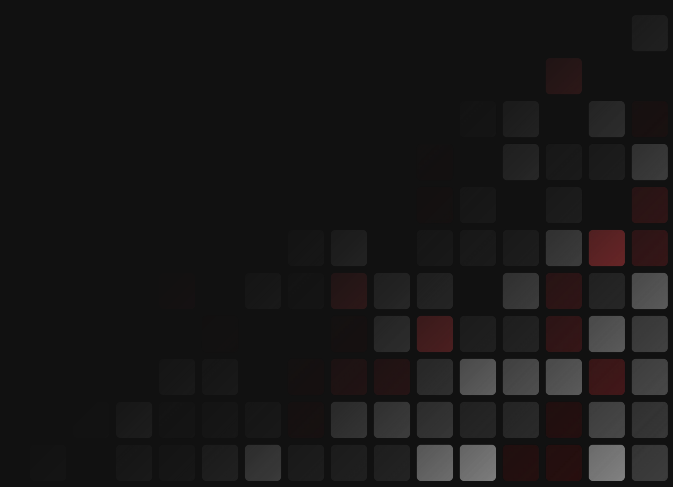
Platform

Kubernetes



# Observability Today...

## Same mistakes, different domain



# Observability promised a lot

Faster root cause  
analysis

Understanding system  
behavior

Lower MTTR

Reduced guesswork

Expectation

Where do I start?

Which tool is right?

Why is this metric  
spiking?

Human correlation

Reality

LOGS

METRICS

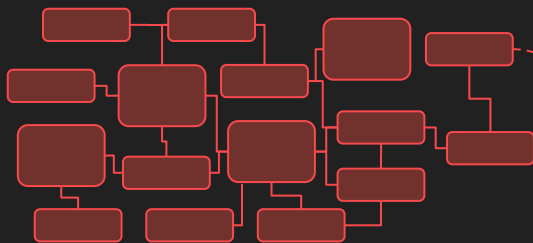
TRACES

RUM

PROFILING

level=DEBUG  
level=debug  
LEVEL=DEBUG

## DISTRIBUTED SYSTEMS



100s/1000s of Microservices



Finding the needle in the haystack

# The current reality: fragmentation



# The current reality: fragmentation



Complex Query  
Languages



# The current reality: fragmentation



Complex Query  
Languages



Vendor lock-in



# The current reality: fragmentation



Complex Query  
Languages



Vendor lock-in



Metadata Inconsistency



# The current reality: fragmentation



Complex Query  
Languages



Vendor lock-in



Metadata Inconsistency



No instrumentation due to  
high complexity



# The current reality: fragmentation



Complex Query  
Languages



Vendor lock-in



Metadata Inconsistency



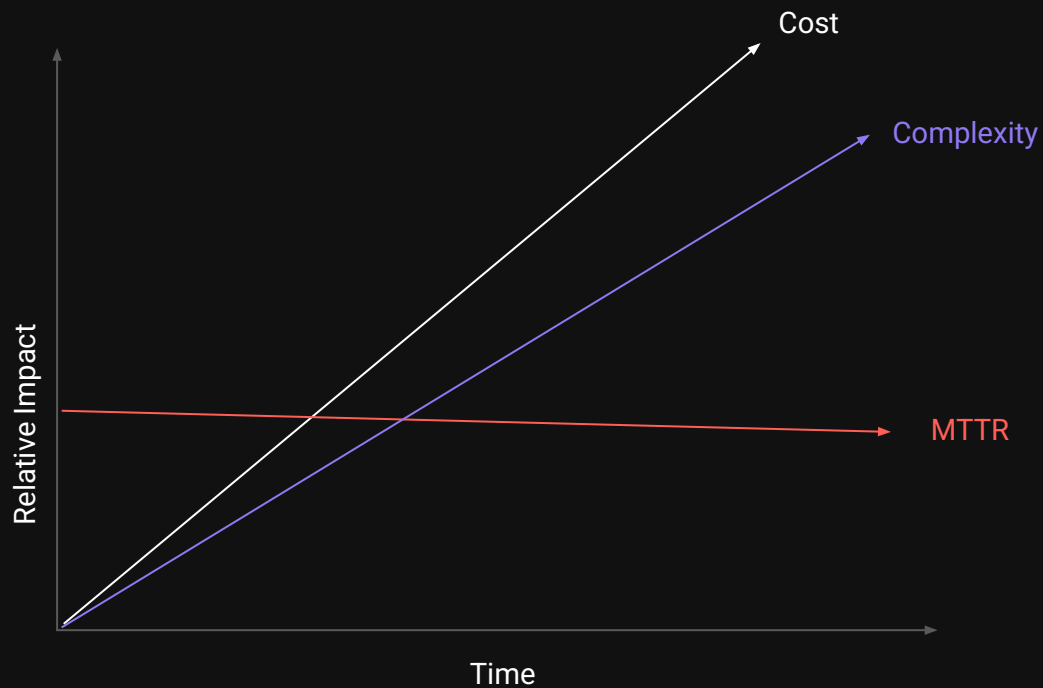
No instrumentation due to  
high complexity



Lack of unified insights

# The cost & complexity paradox

More telemetry, more tooling - same time to recovery





*Up to **84%** of current observability users struggle with the costs and complexity of their daily monitoring responsibilities.*



**Gartner Hype Cycle Report, 2025**

Source: <https://www.gartner.com/en/documents/6755734>

This isn't necessarily a tooling problem



**We don't have a *metrics* problem,  
or a *tracing* problem.  
We have *systems* problems.**



Metrics

Logs

Traces



# Let's stop talking about the three pillars of observability ...



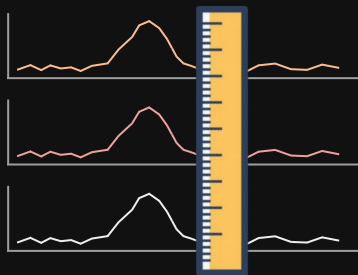
## Same mistake as early Kubernetes

**Powerful primitives - no default experience**

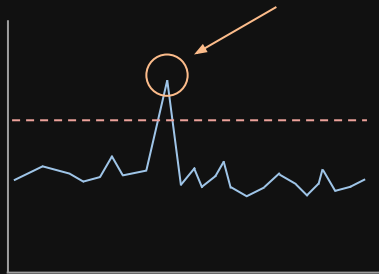
All valid tools. No opinionated workflow.



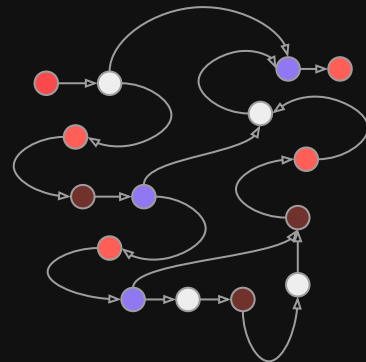
# A shift toward correlation



Find related information



Jump between signals



Reconstruct chain of events

A shift toward...



# OpenTelemetry

OpenTelemetry (OTel) is an open source project designed to provide *standardized tools* and *APIs* for *generating*, *collecting*, and *exporting* telemetry data such as traces, metrics, and logs

The de-facto standard for distributed tracing, supports metrics, logs, profiling & RUM



The main goals of the project are:

Unified telemetry

Vendor neutrality

Cross platform

# OpenTelemetry in a nutshell

OpenTelemetry is a toolkit and a specification.

## What it is

- Data models
- API specifications
- Semantic conventions
- Library implementations in many languages
- Utilities
- and much more

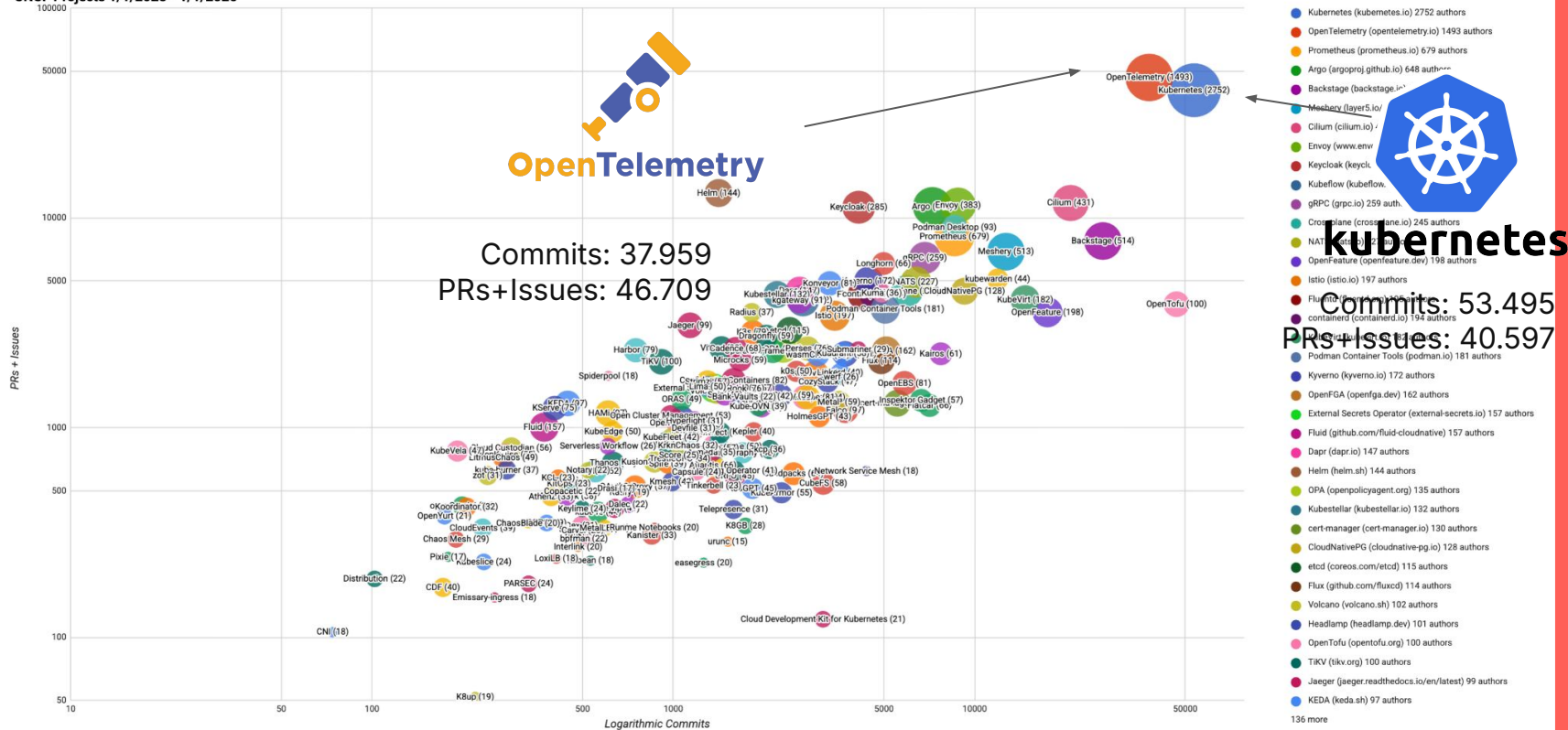
## What it is NOT

- Proprietary
- An all-in-one observability tool
- A data storage or dashboarding solution
- A query language
- A Performance Optimizer
- Feature complete



1/1/2025-1/1/2026

CNCF Projects 1/1/2025 - 1/1/2026



# 49%

of respondents using  
OpenTelemetry in  
production.

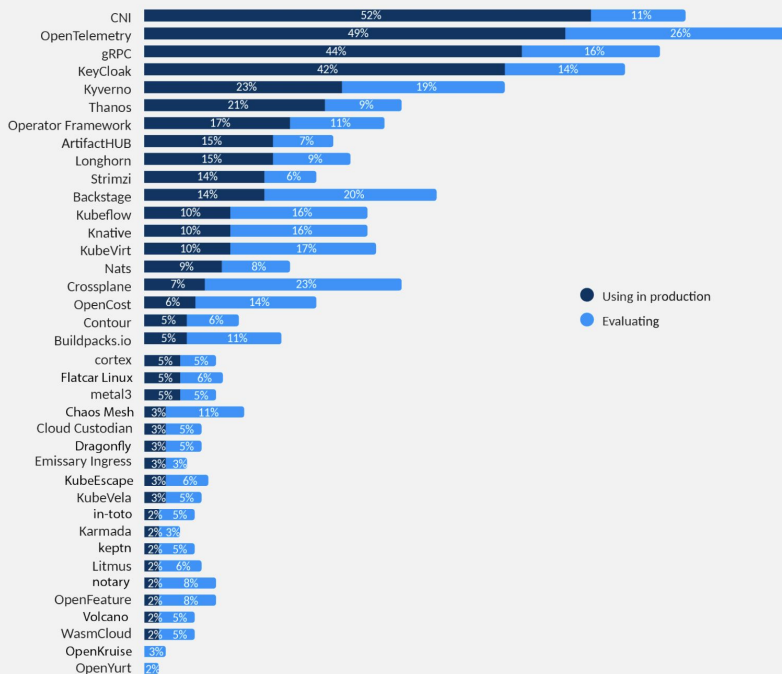
# 26%

of respondents evaluating  
OpenTelemetry.

FIGURE 20

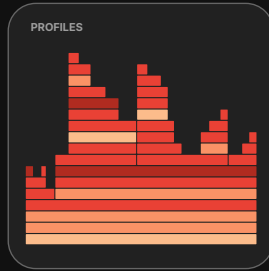
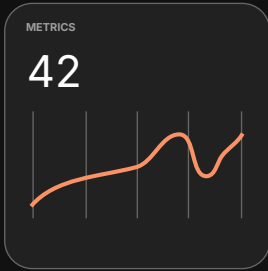
## CNCF INCUBATING PROJECTS

Which of these incubating CNCF projects is your organization using in production or evaluating? (select one)

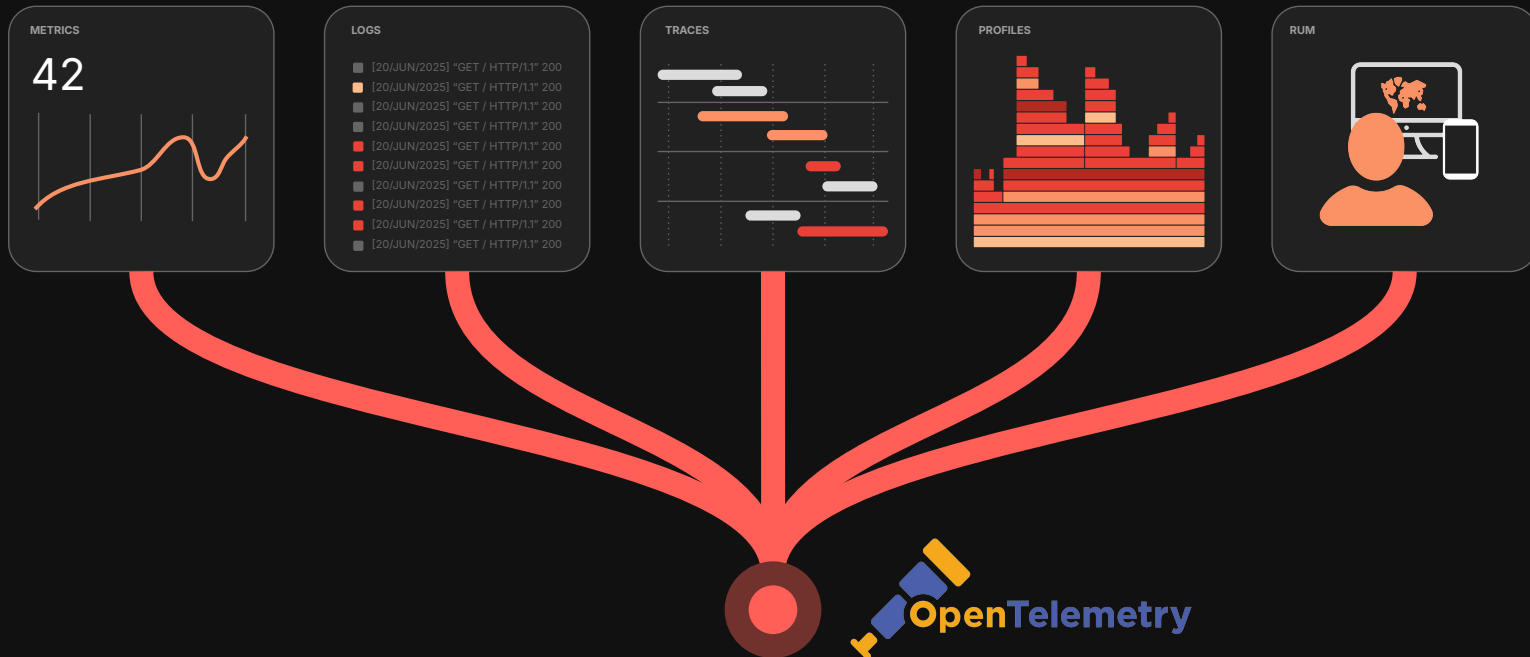


2025 CNCF Annual Survey, Q33, Sample size = 395-502, DKNS excluded

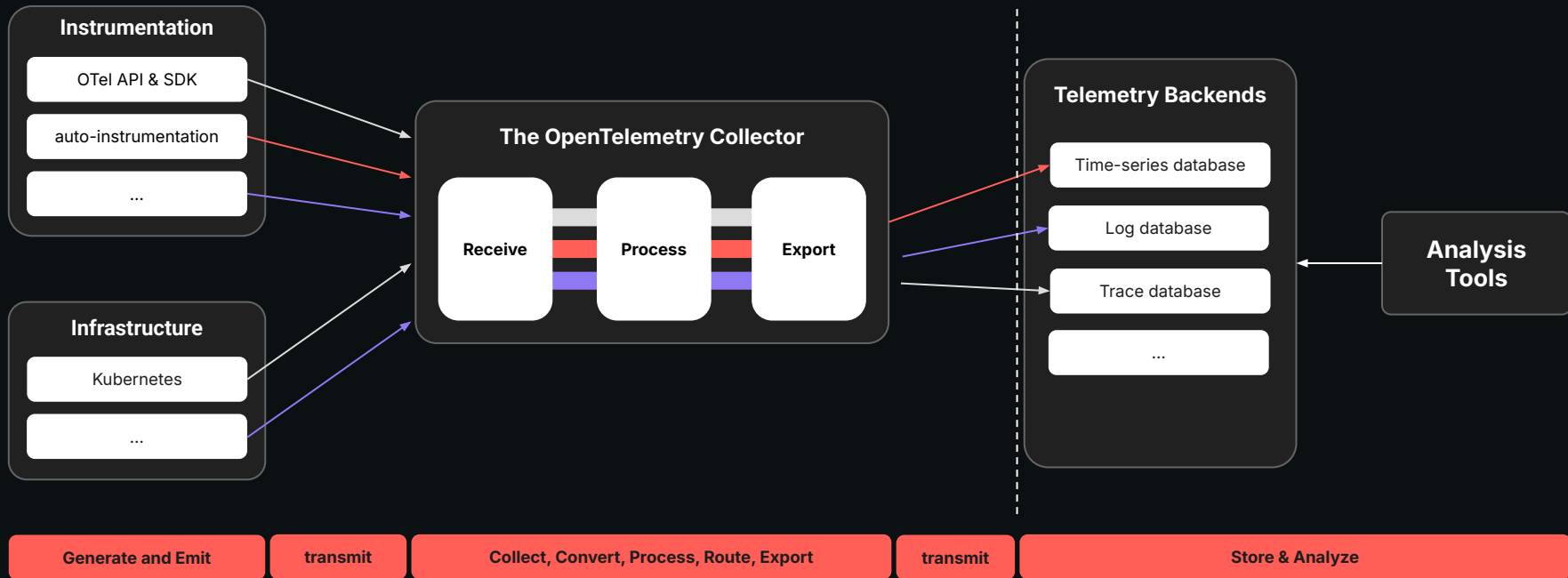
# Signals



# Correlation is the superpower



# OpenTelemetry: A 1000 miles view



# OpenTelemetry: A 1000 miles view

Collection of Telemetry is standardized



*"The last observability agent you will ever install"*

Vendor space



... and many more.

Generate and Emit

transmit

Collect, Convert, Process, Route, Export

transmit

Store & Analyze



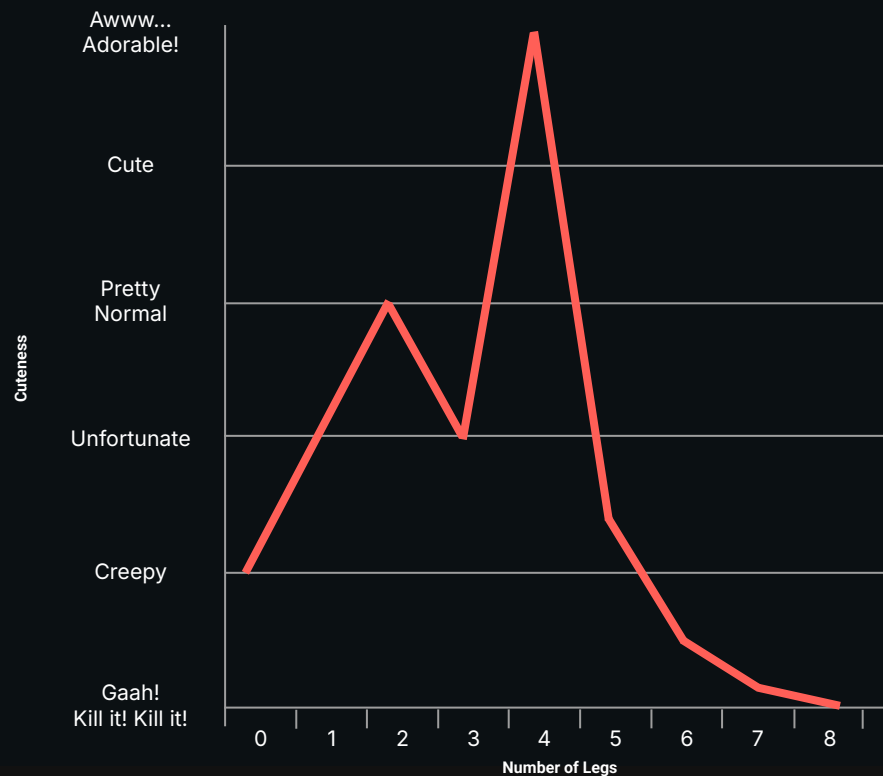
*Telemetry without context is just data*



What are we looking at?

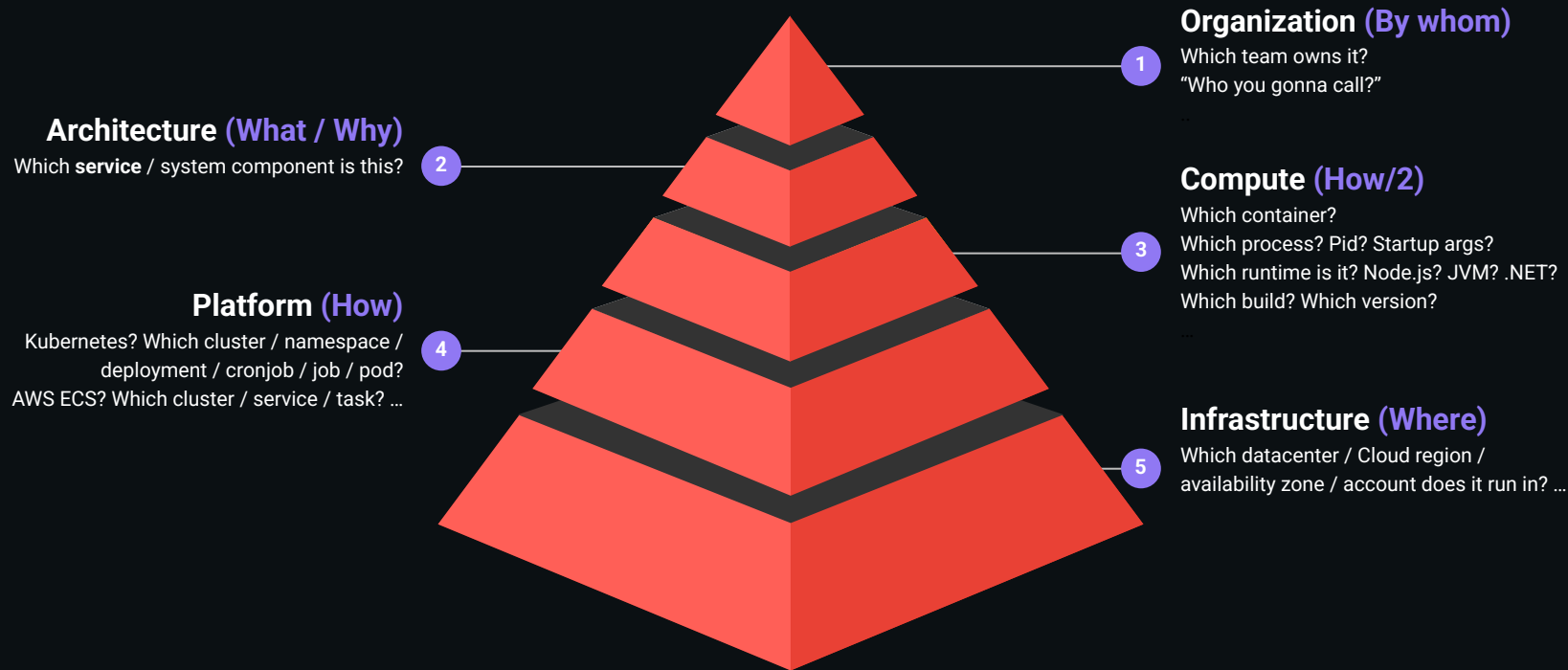


# What are we looking at?

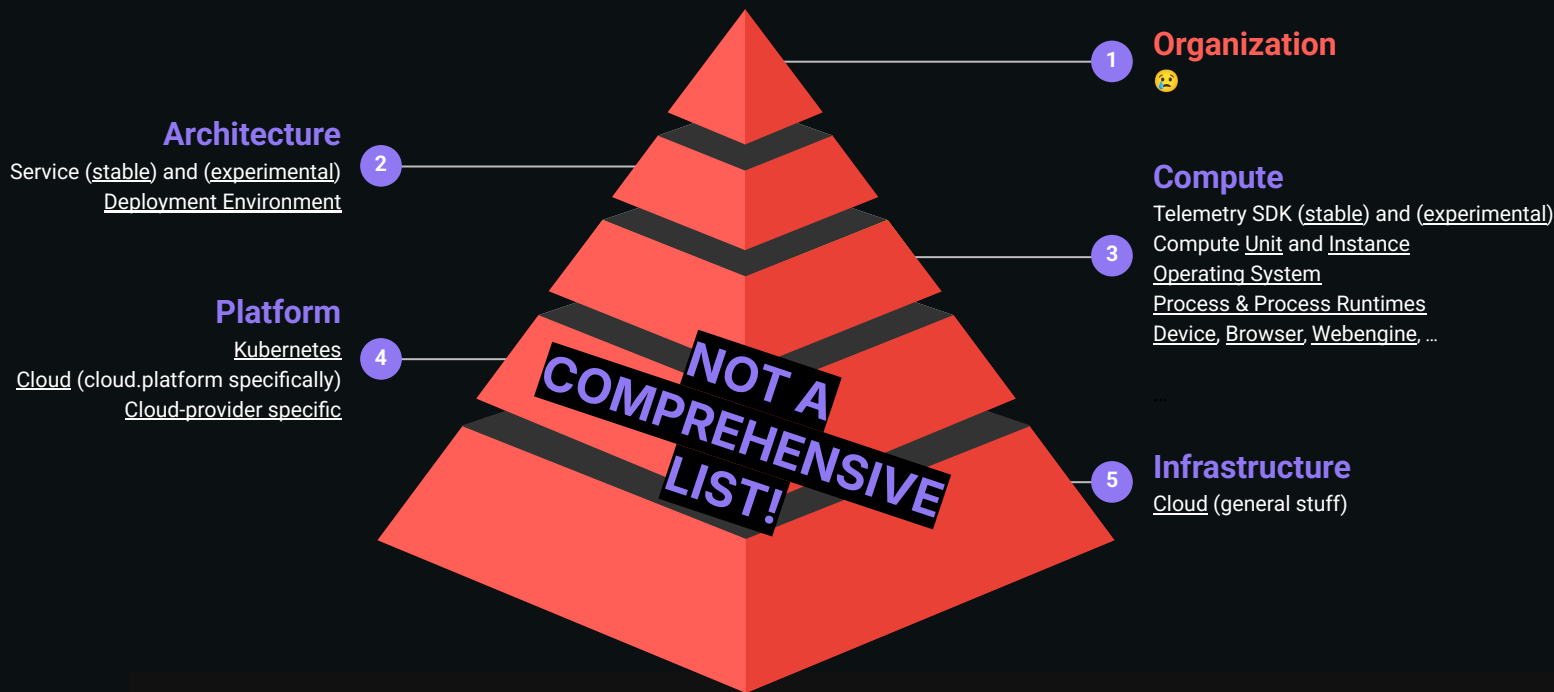


Reddit /r/funny, "Cuteness Vs Number of legs" (circa 2010)

# How we talk about system context



# OpenTelemetry semantic conventions to context layers



# The Platform Team's Role



## Observe the platform

cloud, cluster, CI/CD,  
shared DBs, etc.



## Enable developers

traces, metrics, logs,  
profiling



# What does “Observability as a Product” mean?

The platform absorbs complexity so teams can focus on understanding systems.

## Observability as tooling

- ▶ Terminal
- ▶ YAML
- ▶ Dashboards with empty states
- ▶ Many knobs

## Observability as a Product

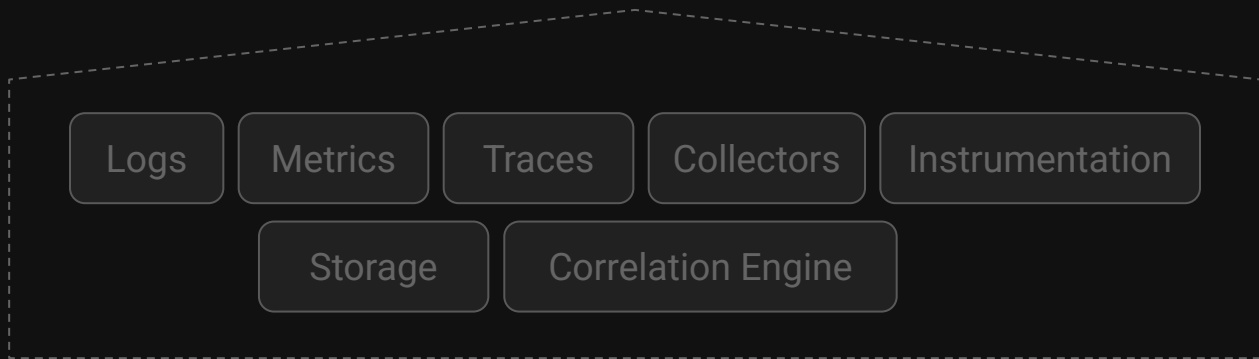
- ▶ Clean UI
- ▶ Pre-populated dashboards
- ▶ Correlated views
- ▶ “It just works”



# Paved Paths for Observability



Paved Observability Path



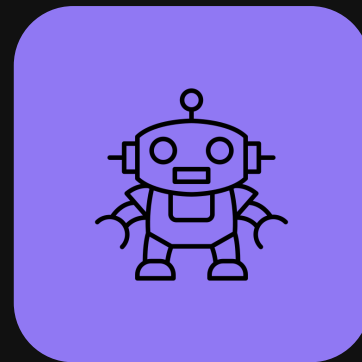
# Auto-instrumentation changes the game



**Manual Instrumentation**  
(fully code-based)



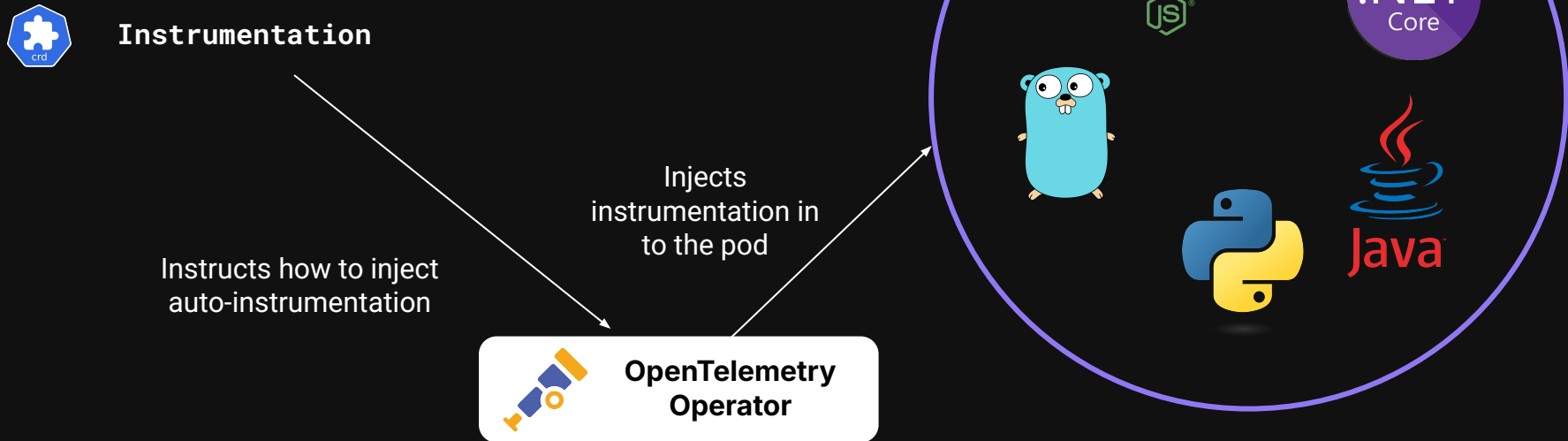
**Automatic Instrumentation**  
(agent, binaries)



**No-touch Instrumentation**  
(or zero-code)



# Operators as the delivery mechanism



# Observability doesn't stop at instrumentation

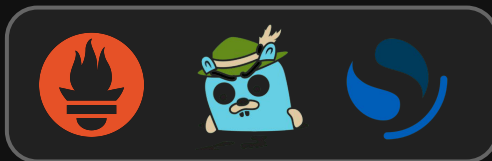
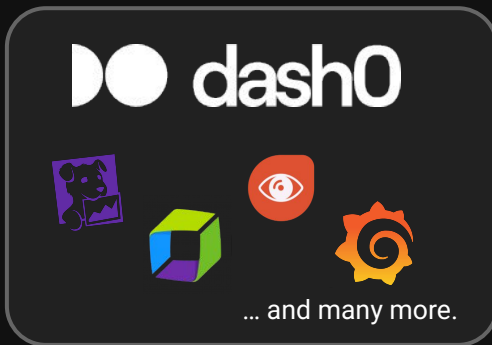
*How humans and agents understand the system*



**Your environment**  
(k8s, cloud, etc)

*How telemetry is produced and collected*

**Vendors**



**OSS**

*Where telemetry lives and how it's accessed*

Explorers

Dashboards

Alerting

Synthetic Checks

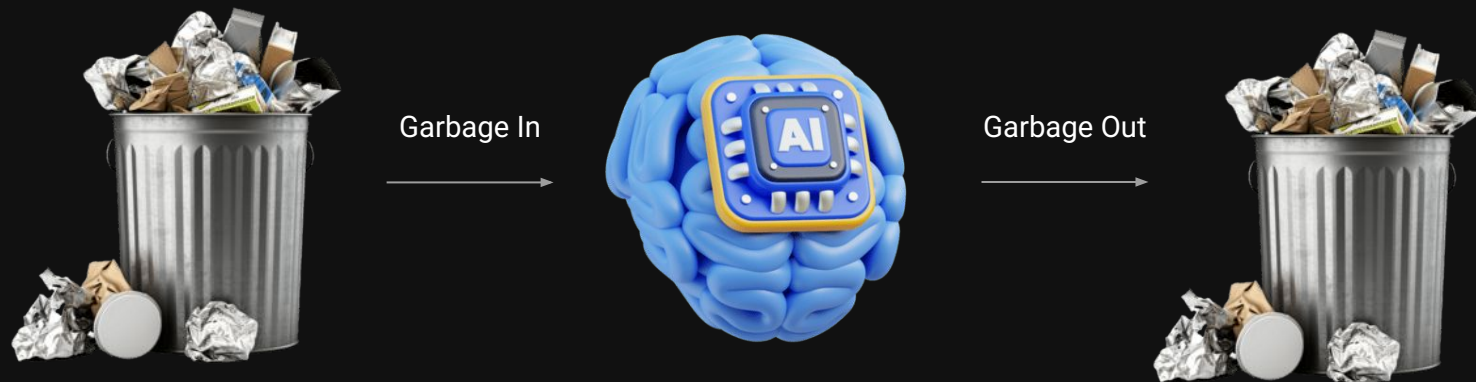
Service Maps

Agents

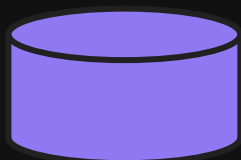
Cost Insights



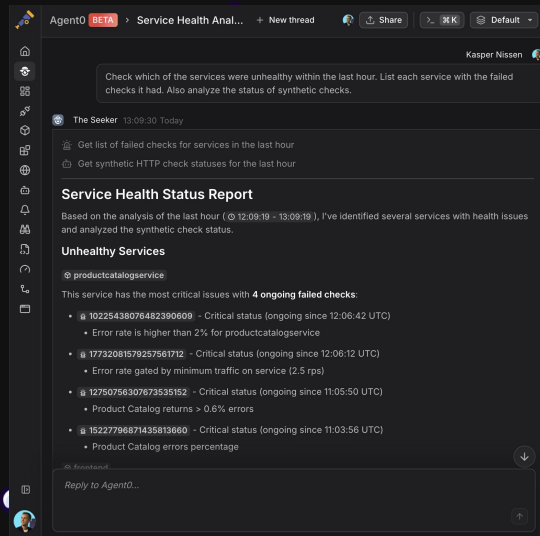
# Why AI needs a platform first



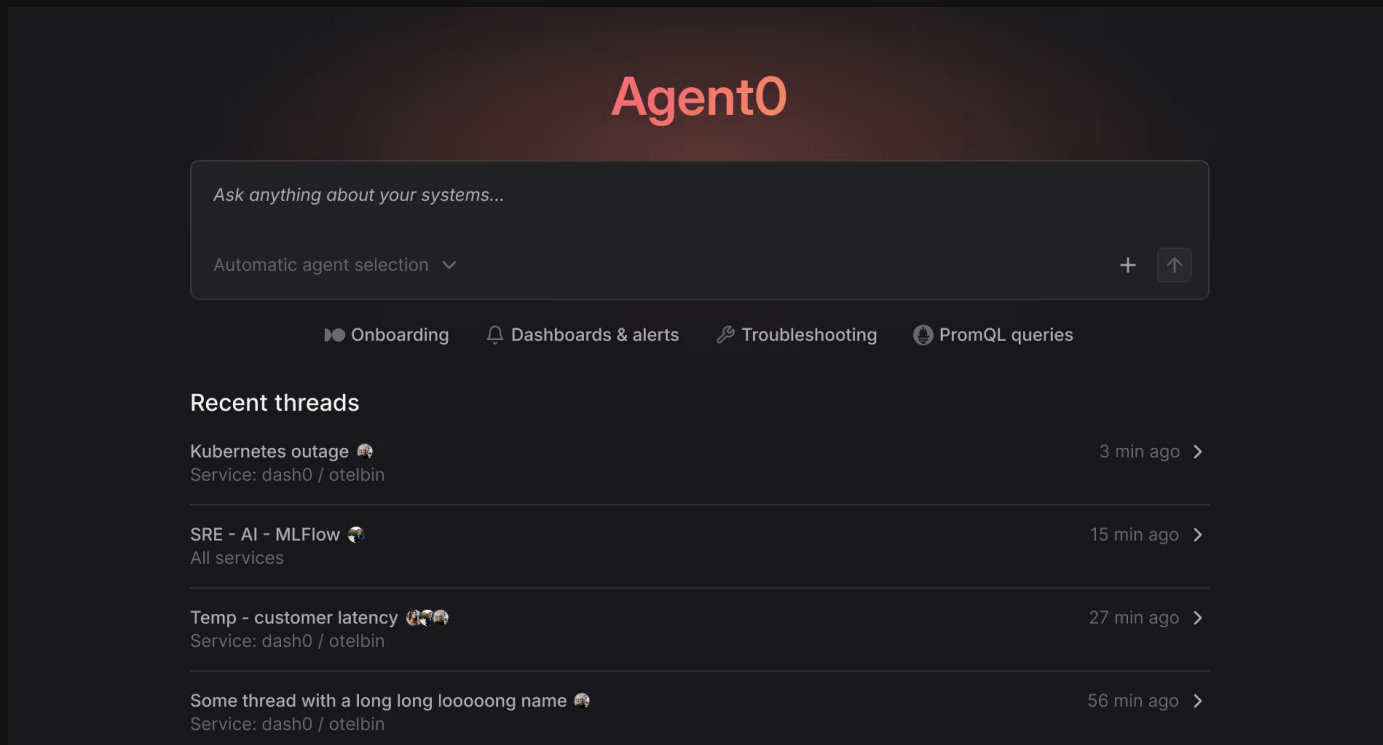
# Why AI needs a platform first



Your Telemetry



# The future interaction model



Demo



# So why, OpenTelemetry?



Instrument once,  
use everywhere



Separate telemetry  
generation from  
analysis



Make software  
observable by  
default



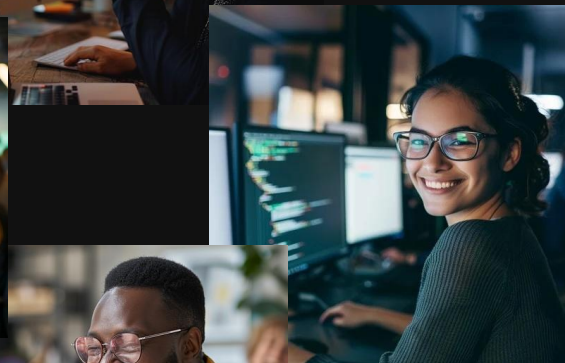
Improve how we use  
telemetry



# Why Observability as Platform Product?

- ▶ Reduce cognitive load
- ▶ Correlation by default
- ▶ Structure, standardized telemetry
- ▶ Foundation for AI-driven workflows

Developers can focus on delivering business value, with observability as a built-in safety net.



# Observability course for Platform Engineering

Gain a solid foundation of modern observability in platform engineering, from essential concepts to practical tooling.



Sign up for free

<https://university.platformengineering.org/observability-for-platform-engineering>



**Michele Mancioppi**

Head of Product @ Dash0

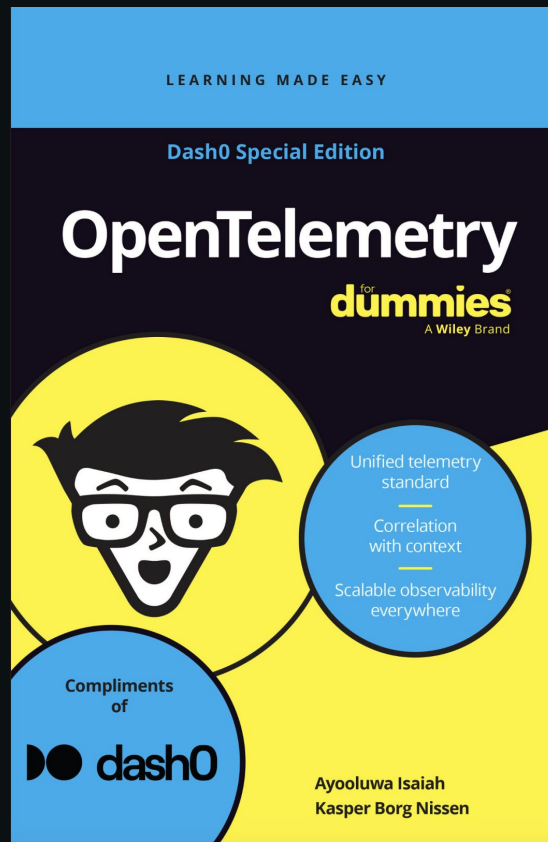


**Kasper Borg Nissen**

Developer Relations @ Dash0

# Book

Get a free copy



# Thank you!

Kasper Borg Nissen, Principal Developer Advocate at Dash0

# Get in touch!



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